



Ag Sales Representative

Our Vision

Lloydminster & District Co-op will deliver value to our member customers every day and in every encounter. We will be known as having great people who have a passion for customers. We will set new standards in the agriculture industry in the areas of customer satisfaction, employee engagement, operational excellence and community involvement. It is our primary goal to achieve these results while operating in a culture of safety for our employees and customers.

Position Summary

Reporting to the Vice President Agriculture, the Ag Sales Representative is responsible for:

- growing their key farm accounts
- targeting and acquiring new grower customers
- understanding customer needs and providing product solution recommendations
- maintaining customer management database
- Providing timely service, agronomic information and advice to current and potential customers.
- meet or exceed sales objectives

Qualifications

- A diploma or degree in Agriculture or Certified Crop Advisor (CCA) accreditation, would be considered an asset.
- 3-5 years of progressive experience in Agriculture Retail; preferably in a sales capacity.
- Strong agricultural background with sales experience in crop protection products and farm supplies.
- Self-motivated and able to work independently and with a team
- Ability to build and maintain relationships with members and customers

Benefits

As an employee of Lloydminster & District Co-operative Ltd. you will enjoy a variety of benefits, such as:

- Competitive Salary
- Annual Profit Sharing Bonus
- Annual Incentive Plan Bonus

- comprehensive benefits plan
- 6% matching pension plan
- Employee Assistance Program
- Staff Discount Bonus Program
- Service Awards Program

Join Our Team



To apply send resume and cover letter to:
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